

JOIN OUR TEAM!

SENIOR PROJECT MANAGER / ECONOMIC DEVELOPMENT DIRECTOR

Manage exciting economic development projects that shape communities across the country while helping to grow our small (but mighty!) company!

Located in Washington, DC, with Hybrid and Remote Options | Rolling Start Date

WHO WE ARE

Jon Stover & Associates (JS&A) is a leading Economic Development Consulting firm that bridges the gap between the worlds of local policy, business, urban design, community interest, and real estate development. We specialize in economic and real estate analysis, neighborhood revitalization strategy, and strategic implementation. We work with city agencies, real estate developers, community groups, nonprofit organizations, and businesses to help local communities thrive. For more on us and our work, check out our website: www.stoverandassociates.com.

POSITION DESCRIPTION

As Senior Project Manager or Director at JS&A (title will depend on experience) you will manage a portfolio of projects, client relationships, and business development opportunities. You will oversee analysis, strategy development, deliverable creation, and client communication on various projects as part of a larger team. Our work culminates in strategies for our clients to enact meaningful change and often involves community planning initiatives, real estate development feasibility and partnership strategy, fiscal and economic impact assessment, economic development nonprofit formation and program enhancement, strategic planning, and other types of economic development analysis, strategy development, and implementation support. Travel may be required on a project-by-project basis, and the applicant must be comfortable in a variety of work environments. The position offers a competitive salary based on qualifications and experience. JS&A's comprehensive benefits package includes health benefits, 401k contributions, and paid time off.

WHO WE'RE LOOKING FOR

We're looking for a collaborative team member who can both grow at JS&A, and who we can also learn from. While a background in planning, economic development, or real estate consulting is a plus, given the interdisciplinary nature of our work, a wide range of backgrounds could prove to be a great fit. A candidate should have:

- A passion for cities and neighborhoods and an interest in the interplay between community, business, and policy.
- 5+ years of work experience in urban planning, real estate development, economics, or a similar field.
- Excellent written and verbal communication skills and the ability to translate data, analysis, and complex ideas in an easy to understand, reader-friendly way.
- Ability to manage and work on multiple projects concurrently and efficiently.
- Experience with business development, including crafting proposals and responding to RFPs/RFQs.
- Competency using Microsoft Excel and PowerPoint; familiarity with GIS, ESRI data, CoStar, and/or IMPLAN is a plus.
- Located in the Washington, DC region with the ability to start the position with a hybrid in-office/remote schedule (we're in-office two days a week). We are open to remote positions, with 3-6 in-person visits per year.

WHAT WE'RE WORKING ON

- Cultural Heritage Corridor Economic Development Strategy and Nonprofit Support in Buffalo, NY.
- Arts and Cultural-Based Economic Development Strategy for Howard County, MD.
- Economic Development and Growth Strategy for the City of Sandy, UT.
- Hurricane Recovery Strategy and Economic Impact Projections for Chimney Rock Village, NC.
- Zoning Rewrite in Hollywood, FL.
- Comprehensive Plan for Williamsburg, VA.
- Placemaking and Visioning Masterplan for the Town Center CID in Cobb County, GA . . . And so much more!

HOW TO APPLY

Applicants should email their resume and a brief cover letter to jobs@stoverandassociates.com, attached together as a single PDF document. Include your full name in both the email subject line and the attachment file name.